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AUST
LAW®

Strength of Networks





AUSTLAW

Enabling member firms to share best-practice knowledge and leverage collective resources since 1985.

AustLaw is an association of 11 independent law firms located in New South Wales, Queensland and Victoria. Together, AustLaw firms have 52 partners/principals, 90 lawyers and more than 235 support staff. Our lawyers comprise of a range of professionals with specialist accreditation from the Law Societies of New South Wales, Queensland and Victoria ... collectively, AustLaw is a formidable network, well placed to meet the needs of a diverse member base across a broad geographic spread.

AustLaw is stable, yet relevant.

More than 25 years after its inception, AustLaw remains an strong organisation with a low-risk selective growth strategy.



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AustLaw NZLaw Trans Tasman Association

In November 2010, AustLaw joined with NZLaw to form the Tran Tasman Association. This Association has already seen the two groups combining forces to prepare workshops and conferences as well as strengthening the opportunities for client referrals.

AustLaw is Supportive

AustLaw has the organisational structure, with the appropriate resources, to ensure members' needs are met.

The support team includes a secretariat, an executive committee, as well as specialist group chairpersons. As a result, members have regular access to in-house legal and management workshops which cover recent changes in legislation, developments in technology, marketing, general management and human resource issues.

AustLaw's Speciality Meeting Groups

Each speciality meeting group has exposure to industry trends and speakers who are of direct benefit to individuals and their firms.

AustLaw's Speciality Meeting Groups include:

- Accident Compensation
- Business and Property
- Wills and Estates
- Family Law
- Practice Management
- Senior Lawyers
- Commercial Litigators



Austlaw Member Benefits

Networking

Seminars

Workshops

Member Communication

Client Referrals

Member Newsletter

Group Purchasing Power



Valuable CLE and Networking Events

AustLaw offers members the opportunity to attend regular seminars and workshops that specifically relate to the areas of Family Law, Business Law, Accident Compensation Law, Wills and Estates, Criminal Law and Practice Management. These workshops are free to members and valued between \$500 - \$1100 per attendee.

Through these events, members build long lasting and valuable networks with their peers in a non competitive environment. The network enables lawyers and managers to broaden their knowledge and request skills and advice from outside of their firm. Members have commented that “When I ring an AustLaw Member, they pick up my call. There’s no hesitation to assist me with my legal enquiry”.

AustLaw prepares an annual Webinar Series to cover compulsory CPD/CLE Points. This valuable tool enables AustLaw members to participate from the comfort of their own desk. These webinars are recorded and used as an ongoing training resource for members.

Member Communication

Communication is further enhanced by the AustLaw web site which is used to communicate quickly and efficiently with its members, and they with each other.

AustLaw also uses the LinkedIn medium to communicate between members and sub groups for Family Lawyers, Personal Injury, Business Lawyers and Wills & Estates. Members post important links and updates to their specialist groups.

Client Referrals

Members refer business to other firms who do not operate in their geographic region or area of law. Recently AustLaw embarked on the Trans Tasman Partnership with NZLaw opening the door to a wider network of firms and referral system. The opportunity for members to display their profile on the AustLaw website also increases the opportunity to generate client work.

Member Newsletter

Members receive regular newsletters from AustLaw announcing specialists, developments, new hires and firm projects.

Group Purchasing Power

As a network of law firms, AustLaw is in a position to negotiate better buying rates for its members. Two such arrangements are in place with plans to build this benefit for members.



Admission to AustLaw is by invitation only

Prospective members would be expected to:

- Have a high standing and reputation in the legal profession, and occupy a strong position in their geographic region
- Produce a high standard of work;
- Be committed to quality control;
- Possess a substantial clientele, relative to location;
- Have a progressive approach to technology and practice management;
- Be of sufficient size to provide a broad-based service to clients and other members;
- Have a desire to grow and increase profitability;
- Co-operate with other AustLaw firms and actively promote the cross-referral of work, and the sharing of expertise;
- Participate in approved group purchasing arrangements and firm surveys.

Member Fees

Full and Associate membership is payable in monthly instalments, via a direct debit arrangement. There is currently no joining fee.

Full Membership

Full Membership includes:

- Free registration to specialist one day workshops
- Free registration to two day symposiums
- Access to Bulk Purchasing arrangements
- Newsletters
- The opportunity to build the profile of your firm through the AustLaw members and web site.

Associate Membership

The Associate Membership group has been developed to provide vital networking, referrals and learning opportunities for firms with five or less fee earners. Associate Membership helps to break down the isolation that many small firms, particularly in regional areas, can experience from time to time.

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