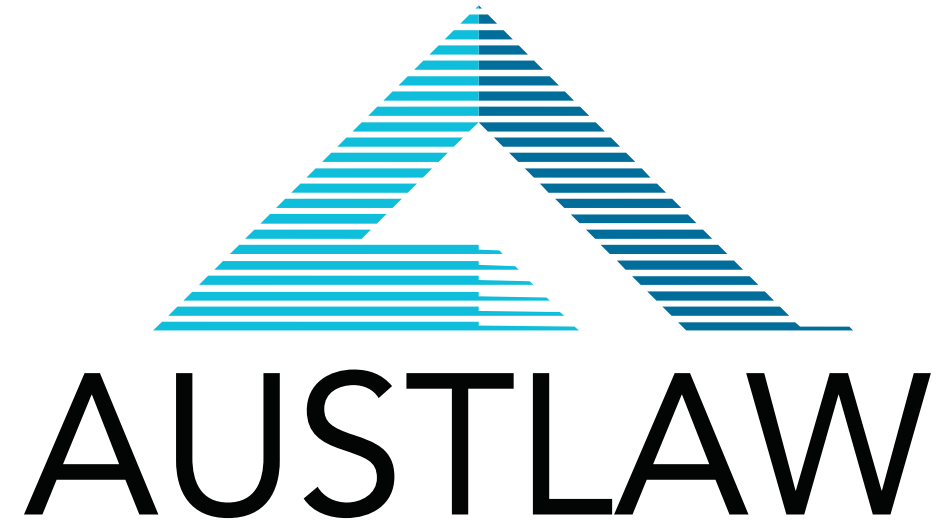


# AustLaw Offshore Symposium

Gateway Hotel  
Kowloon Hong Kong  
May 3 - 5



# Symposium - Hong Kong

Our Presenters | Hong Kong 3 - 5 May



Richard Wilson,  
Head of Bendelta  
Melbourne

Richard has extensive experience in providing advice to assist client organisations to become strategic, performing, innovative and well-led. While able to operate broadly, Richard's strength is in the nexus of strategic change and leader effectiveness. Richard is a highly esteemed strategic facilitator and consultant, having led major Executive and Board-level strategic planning processes across multiple sectors, designing and facilitating capstone leadership programs for major Australian companies and institutions, and helping to align organisation structures for optimal performance. Many of these major initiatives were delivered through expert facilitation to large groups of senior leaders, cross functional or multi-organisation audiences and diverse stakeholder groups. Richard's sector experience spans private, public and not for profit entities, including professional services, energy and resources, banking & financial services, technology, non-profit, pharma, telco and both Federal and State government.



Darren Vardy,  
Director,  
SV Partners

Darren joined SV Partners as a Director in July 2013, having started his career with Ferrier Hodgson and subsequently working for several insolvency firms. Darren developed expertise in the construction industry and in 2000 established a boutique business advisory firm, Business Recovery Solutions, working throughout most states in Australia before joining RMG Partners in July 2008. Darren became an accredited adjudicator under the Building & Construction Industry Payments Act in 2005 and in 2011 became a registered and Official Liquidator pursuant to the Corporations Act. Darren has held a number of positions within community and sporting organisations. He is currently the Treasurer of the Engadine Lions Rugby Union Club. Darren joined SV Partners as a Director in July 2013, having started his career with Ferrier Hodgson and subsequently working for several insolvency firms. Darren developed expertise in the construction industry and in 2000 established a boutique business advisory firm, Business Recovery Solutions, working throughout most states in Australia before joining RMG Partners in July 2008. Darren became an accredited adjudicator under the Building & Construction Industry Payments Act in 2005 and in 2011 became a registered and Official Liquidator pursuant to the Corporations Act.



Shirley Hamel  
Principal  
Hamel Consulting  
Services

Shirley Hamel is the principal of Hamel Consulting Services. Shirley has a strong reputation in the Melbourne market for her ability and discipline in assisting businesses to embrace and successfully implement change programs. Her passion and skill for communicating effectively and understanding operations at all levels of the corporation and customer base sees her consistently deliver on strategic and operational change projects.



Andrew Chen  
Lead Partner - Accountant for Lawyers, Professional Practice Advisory  
Crowe Horwath

Andrew is a partner of the business advisory team and has provided business advisory, taxation and accounting services to a broad range of clients for 25 years. Andrew helps business owners identify key financial issues affecting their businesses and develops tailored solutions to make their businesses more profitable and sustainable. Andrew has been working with the ALPMA National Benchmarking survey since its inception. The benchmarking results are a go to resource that firms rely heavily upon for their strategic planning.

# Hong Kong Symposium

Consolidated Program 3 - 5 May

## Wednesday 3 May

**9:30 to 10:30**      **Concepts and Principles of Change Management - Darren Vardy, Director | SV Partners**

**10:50 to 1:00**      **Managing People Through Change (Includes a Change Management Exercise)**

Afternoon free for exploring or group tour. Dinner at Peking House.

## Thursday 4 May

**9:00 - 10:00**      **Benchmarking Results | Presented by Andrew Chen**

All AustLaw Firms have been encouraged to participate in the ALPMA Legal Services Benchmarking Survey. Andrew has prepared and report on the results nationally, however he will take a deeper dive into the findings and outline what the AustLaw members can learn and improve from the overall data.

**10:00 to 10:30**      **Morning tea**

**10:30 to 1:00**      **Benchmarking Results | Round table discussion Facilitated by Shirley Hamel and Andrew Chen**

AustLaw firms responded that they wanted to leverage off the group to gain a better understanding of how their firms can continue to be sustainable. This workshop will include an open discussion based on the survey results. Firms will be encouraged to support their peers by sharing insights into why some firms rated higher in some areas and the methods used for success.

**1:00 to 2:00**      Lunch

**2:00 to 4:45**      **Process mapping | Shirley Hamel, Hamel Consulting**

Process mapping enables a firm to create a visual representation of the flow of activities in a legal or business process.

**4:45 to 5:00**      **Firm Representatives Meeting**

## Friday 5 May

**9:00 to 11:00**      **How to Develop and Successfully Implement strategy in Professional Services | Richard Wilson, Bendelta**

11:00 to 11:30      Morning tea

**11:30 to 1:00**      **Skills Building to Build Strategy | Richard Wilson, Bendelta**

**1:00 to 2:00**      Lunch

### Free Afternoon.

An informal dinner can be arranged for those staying over. Otherwise the afternoon is free for those wishing to take advantage of flights returning to Australia overnight.

# AustLaw Symposium - Hong Kong

Registration Gateway Hotel Kowloon Hong Kong

## Delegate

Name: \_\_\_\_\_

Firm: \_\_\_\_\_

Email: \_\_\_\_\_

Accompanying Guest

Name: \_\_\_\_\_

Special Dietary Requirements:

Delegate \_\_\_\_\_

Guest \_\_\_\_\_

## Hotel Accommodation

Gateway Hotel

Check in from : 1400

Check out by: 1100

Room Rates in AUD per night and includes **one** breakfast. Extra breakfast per person is HK\$198.

Guests are responsible for settling room and account at checkout.

King Room HK\$1815

Double Double \$1815

Extra Breakfast(s) No. \_\_\_\_\_

## Dates

To Check-in on: \_\_\_\_\_

To Check-out on: \_\_\_\_\_

Credit Card No. \_\_\_\_\_

Credit Card Expiry \_\_\_\_\_

## Program

Concepts & Principles of Change Management

Benchmarking Results

Benchmarking Workshop

Process Mapping

Develop & Implement Strategy

## Social Program

Details will be finalised in February.